

# Technology Firm on Trajectory to Be Premier Provider for Aerospace and Defense Industry

## nLogic

Amid international news stories chronicling the effectiveness of missile defense in saving lives, Huntsville Alabama-based nLogic had a lot to celebrate in August 2014. The 5-year-old provider of high-technology services to aerospace and defense customers had just moved into its new headquarters in Cummings Research Park and learned that it was once again listed among the *Inc.* 5000 Fastest-Growing Private U.S. Companies.

Maintaining the pace of growth to be on the *Inc.* 5000 list for five consecutive years would be difficult enough for any company, but is especially so considering the marketplace in which nLogic competes. "The government services market is severely challenged to provide highly skilled technical talent at increasingly lower costs," says Tim Thornton, CEO and President. "With so much riding on the work we do, our employees remain focused on our mission to provide excellent support to clients with a key attention to reasonable cost."

nLogic supports customers in the development and sustainment of systems including command and control, sensors, missiles, aviation, unmanned systems and space systems. The innovative staff provides products and services in the areas of system engineering, modeling and simulation, software lifecycle, test and evaluation, logistics, IT and system security to the government and prime contractors. Their work supports the space launch system that will carry astronauts to asteroids and beyond, to Mars.



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### On Path to Prime

nLogic was formed in 2009, by an employee-led buyout of Torch Systems. An Employee Stock Ownership Plan (ESOP) and Incentive Stock Option Plan (ISOP) keep the company firmly in the hands of employees with no intentions for acquisitions.

The company more than doubled its revenues between 2010 and 2013, from \$6.7 million to \$14.5 million, receiving approximately \$100 million in contracts from the U.S. Army,

Air Force, Navy, Special Operations, General Services Administration, Missile Defense Agency, and National Aeronautics and Space Administration, and prime contractors in the private sector. It enlarged its presence from Redstone Arsenal to include locations at Arnold Air Force Base, Tennessee; Colorado Springs, Colorado; Vandenberg Air Force Base, California; Fort Greely, Alaska; and Joint Base Elmendorf-Richardson, Alaska.

nLogic's performance and employee-centric business model have earned the company industry attention. It was the 2014 winner of the Huntsville/Madison County Chamber of Commerce Small Business of the Year Award; a 2012 and 2013 Finalist for the North Alabama Better Business Bureau Marketplace Ethics Award; a 2012 and 2013 *Inc.* Hire Power Award recipient; among Principal Financial's 10 Best Companies for 2012; a Boeing Performance Excellence Award winner for five years; and a recipient of the Northrop Grumman Performance Excellence Award in 2012. nLogic employees give back to the community through nLogic nAbles, a 501(c)(3) non-profit organization that awards monetary grants to worthy community causes.

"Our company is on a trajectory for continued growth," says Thornton. "Our proven record places us in a very strong position to pursue more prime contracts to achieve annual revenue valued at over \$50 million. We are continuously expanding the range of services we offer and broadening our clientele."

