



in the spotlight:

nLogic®

2014 Small Business of the Year: 51-350 Employees category

What exactly does nLogic do?

nLogic is an employee-owned, small business that delivers logical solutions to our government and industry customers. Our customers include Army, Navy, Air Force, Special Operations, Missile Defense Agency, NASA and the U.S. Department of Agriculture. Core competencies include system engineering and integration, software life cycle, modeling and simulation, test and evaluation, logistics, information technologies and cyber security. Current office locations include Huntsville, Vandenberg Air Force Base, CA; Fort Greely, AK; Colorado Springs, CO; and Arnold Air Force Base Tullahoma, TN. We support development and sustainment of aerospace and defense systems including command and control, sensors, missiles/interceptors, aviation & space systems. We have achieved ISO 9001:2008 certification, AS9100C compliance, CMM-I Level 2 certification, and ITAR registration.

What's the owner's educational and professional background?

Tim Thornton has more than 26 years of technical, management, and marketing experience supporting government and industry customers. He founded nLogic in 2009 and serves as CEO/president. He founded Torch Systems in 2005 and served as president. He was a vice president and a member of the board of directors for Davidson Technologies. His previous positions include director of advanced technologies for System Studies and Simulation; division manager of advanced technologies for Coleman Research Corporation; and a research analyst for Georgia Tech Research Institute. He has both a Master's and a Bachelor's degree in electrical engineering from the University of Alabama in Huntsville, graduating with Summa Cum Laude honors.

What are nLogic's corporate goals for the next 5 and 10 years?

nLogic has a goal to be recognized by our customers and peers in the aerospace and defense industry as the premier technical service provider. Our business plan is focused on specific areas that will continue to produce new opportunities in areas where our employees can have a meaningful impact

in our industry. We are developing technologies and providing high technology services in some of the most challenging, technologically advanced programs. We recognize that prime contract wins are a key step to long term solid company growth. Some of these bids include agencies outside of Huntsville to enhance our diversification goals. We are committed to recruit and retain our employees with our generous fringe benefits including incentive and ESOP ownership. It is a long range goal to cre-

clearly the hallmark of success for small businesses in a community that has been nationally recognized for economic growth. The number of emerging and well-established small businesses in our local community is staggering. Huntsville provides a unique environment for high-tech enterprises to thrive that includes a number of government agencies and higher-education institutions. Small businesses are the driving force behind stronger economic growth and



The nLogic team dressed with 70s flair, embracing the theme for the 29th Annual Small Business Awards held in September. Tim Thornton led the way in his head-to-toe orange tux.

ate significant wealth for our employees. We are on track to achieve our next revenue goal of \$50 million. We are investing resources in business capture and proposal development to allow us to pursue bids in new markets. Our management team is committed to managing the company and our contracts to also achieve profitability goals.

What did winning this award mean to the company?

We are truly honored to have been selected as the winner of the Chamber of Commerce of Huntsville/Madison County 2014 Small Business of the Year Award in the 51 to 350 category. We are humbled to share this prestigious award with the companies that have been recognized in previous years. This award

job creation. The employee-owners of nLogic are most appreciative of the impact this award will have on our future growth.

How has being active in the Chamber impacted the company's success?

The Chamber has been a valuable partner to enable our business growth. The Chamber has provided training services for me personally and also our staff members. The Chamber provides numerous opportunities to network and expand professional connections in the local community. It has provided a mechanism to market our company to customers. It promotes our company through the Chamber website, *Initiatives* magazine, ribbon cutting services and other events. •